Fact: Cancer will strike...

1 out of 3 Americans...







3 out of 4 families

Source: American Cancer Society (does not imply endorsement)

Fact: Cancer can affect anyone:

- Leading killing disease of school age children.
- Over 142,000 new cases of breast cancer in women this year.
- Second leading cause of death in men.

Source: American Cancer Society (does not imply endorsement)

Fact: Cancer is an **EXPENSIVE** disease...

The overall medical costs for cancer exceed

\$70,000,000,000

(billion) annually

> Source: National Center for Health Statistics (does not imply endorsement)

Life Insurance Company Of America

A Southwestern/Great American Company

- Part of the Southwestern/Great American Group of Companies — serving American families since 1868
- Family plans cover you, your spouse, dependent unmarried children to age 21 or, if a full time student, to age 25, and newborns from birth
- Covers cancer which is first diagnosed 30 days following the effective date of your coverage
- Covers all types of cancer two health questions determine your eligibility

Limitations and Exclusions

- Persons with a history of cancer prior to the coverage effective date or within 30 days thereafter will not be covered.
- Persons with a history of internal non-melanoma cancer who have not been treated in the last 10 years are eligible for coverage.
- Persons with a history of non-melanoma skin cancer are covered for all types of cancer but excluded from coverage for skin cancer.
- Breast prosthesis must be received within two years of surgery.

Three Commerce Park Square 23200 Chagrin Boulevard Cleveland, Ohio 44122 (216) 831-4545



An insurance program from

Family Heritage Life Insurance Company of America



Part of the Southwestern/Great American Group of Companies - serving American families since 1868



Benefits paid directly to you



Paid in addition to any other insurance you own



Coverage for you or your entire family

Life Insurance Company Of America

A Southwestern/Great American Company

FORM B-001C

Express Cash

Paid one time, upon confirmed Standard Preferred diagnosis of internal cancer \$500 \$1,000((this benefit is not payable for skin cancer). Your check will be sent by express delivery

Hospital Benefits		
Hospital Belieffes	Standard	Preferred
For each day of Hospital Confinement	\$100	\$200
for the first 69 days	up to	up to
Each day for Drug s and Testing	10	20
Each day you are visited by your personal Physician	12.50	25
Each day you are provided specialized Nursing service	50	100
Extended Benefit		
For each day of Hospital Confinement beginning with the 70th consecutive day	300	600
A monthly benefit of	up to 9,000	up to 18,000
(Paid in lieu of all other benefits for as long as you	are hospital co	onfined)

Su	rai	ca	1 B	en	ef

No Lifetime Limits

Standard **Preferred** up to up to \$6,000 \$3,000 For each Operation based on the schedule in your plan (Unlimited number of operations) up to up to 1,200 600 For Anesthesia based on the schedule in your plan up to up to 500 250

No Lifetime Limits

Breast Prosthesis

Blood and Plasma

Cancer Treatment	Standard	Preferred
For each calendar year, we will pay actual charges for Inpatient or Outpatient treatment	up to \$3,500	up to \$7,000

X-ray, Radiation

- Chemotherapy
- Radium and Cesium Implants

No Lifetime Limits

Hormone Therapy

Actual

Charges

Actual

Charges

■ Cobalt

Specified Services	Standard	Preferred
For each trip in an Ambulance ip to two trips per confinement (includes air ambulance)	up to \$75	up to \$ 150
For each day of confinement in a Skilled Nursing Facility, equal to the number of days in the hospital, up to one full year per confinement	60	120
For each day of Hospice service (first 90 days)	50	100
For each day thereafter	25	50
Government Hospital		
For each day, for the first 30 days, of Government Hospital Confinement	100	200
For each day thereafter	75	150
This benefit is paid in lieu of all other benefits except the Express Cash benefit.		
No Lifetime Limits		

Transportation Benefit

	Standard	Preferred
When you must travel over 100 miles from home for treatment not available locally, we will pay For each trip by plane, train or bus	up to \$750	up to \$1,500
For each round trip by personal auto	30	60

Family Member Transportation

For one adult member of your immediate family when you are hospital confined more than 100 miles from your home. we will pay . . . up to up to 750 1.500 For each trip by plane, train or bus (one two-way trip per confinement) 30 60 For each round trip by personal auto (unless already paid under Transportation Benefit)

Family Member Lodging

up to up to For each day an adult member of your immediate family requires lodging hen you are hospital confined more chan 100 miles from your home (maximum of 60 days per confinement)

No Lifetime Limits

Our Promise to YOU...

- ☐ Your benefits are paid directly to YOU (unless you instruct us otherwise) ☐ Your Premium does not increase with age Unlike other insurance coverages, your premium does not automatically increase because you get older
- ☐ You can't be singled out for a rate increase Your rates can be increased only if they are increased for all plans of this kind in your state
- ☐ Your coverage is guaranteed renewable for life Only you can cancel your coverage
- ☐ All benefits are paid in addition to ANY other coverage you own
- ☐ Your Benefits are never reduced

This Program provides benefits for cancer only.

The benefits described in this program are contained in policy series CA-OH.

Fact: YOU WILL COLLECT!

You are paid if you get sick or if you stay well.

We REFUND your premium every 25 years or age 75, whichever comes first.

After age 75 you receive half of your premium back every 10 years.

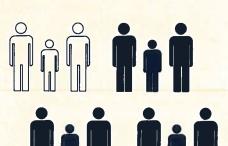
Our Money Back feature works like this—

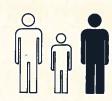
	Large Claim	Small Claim	No Claim
Total Premiums	\$6,000	\$6,000	\$6,000
Claims Paid	-30,000	-1,500	-0
REFUND	-0-	\$4,500	\$6,000

Your Money Back benefit begins building after only five years in the plan. The longer you keep your plan, the more your benefit will grow.

Fact: Cancer will strike . . .

1 out of 3 Americans...





3 out of 4 families

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Fact: Cancer can affect anyone:

- Leading killing disease of school age children.
- Over 142,000 new cases of breast cancer in women this year.
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FAMILY HERITAGE

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- Persons with a history of non-melanoma skin cancer are covered for all types of cancer but excluded from coverage for skin cancer.
- Breast prosthesis must be received within two years of surgery. (Within three years for Arizona policyholders)

Three Commerce Park Square 23200 Chagrin Boulevard Cleveland, Ohio 44122 (216) 831-4545



An insurance program from

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Benefits paid directly to you



Paid in addition to any other insurance you own



Coverage for you or your entire family

FAMILY HERITAGE

Life Insurance Company Of America

A Southwestern/Great American Company

FORM B-001S

Express Cash

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Hospital Benefits	Standard	Preferred
For each day of Hospital Confinement for the first 69 days	\$100	\$200
Each day for Drugs and Testing	up to	up to 20
Each day you are visited by your personal Physician	12.50	25
Each day you are provided specialized Nursing service	50	100
Extended Benefit		
For each day of Hospital Confinement beginning with the 70th consecutive day	300	600
A monthly benefit of	up to 9,000	up to 18,000

(Paid in lieu of all other benefits for as long as you are hospital confined)

No Lifetime Limits

Surgical Benefits	Standard	Preferred
	up to	up to
For each Operation based on the schedule in your plan	\$3,000	\$6,000
(Unlimited number of operations)	up to	up to
For Anesthesia based on the schedule in your plan	600	1,200
Schedule III your plan	up to	up to
Breast Prosthesis	250	500
Blood and Plasma	Actual Charges	Actual Charges
No Lifetime Limits		

Cancer Treatm For each calendar year, we will pay actual charges for Inpatient or Outpatient treatment	ent	Standard up to \$3,500	Preferred up to \$7,000
X-ray, Radiation	Chemot	herapy	Cobalt
■ Radium and Cesium Implants	Hormon	e Therapy	4
No Lifetime Limits			

Specified Services	Standard	Preferred
For each trip in an Ambulance Ip to two trips per confinement (includes air ambulance)	up to \$75	up to \$150
For each day of confinement in a Skilled Nursing Facility, equal to the number of days in the hospital, up to one full year per confinement	60	120
For each day of Hospice service (first 90 days)	50	100
For each day thereafter	25	50
Government Hospital		
For each day, for the first 30 days, of Government Hospital Confinement	100	200
For each day thereafter	75	150
This benefit is paid in lieu of all other benefits except the Express Cash benefit.		
No Lifetime Limits		

Transportation Benefit

	Standard	Preferred
When you must travel over 100 miles from home for treatment not available locally, we will pay For each trip by plane, train or bus	up to \$750	up to \$1,500
For each round trip by personal auto	30	60

Family Member Transportation

For one adult member of your immediate family when you are hospital confined more than 100 miles from your home, up to up to we will pay . . . 750 1.500 For each trip by plane, train or bus (one two-way trip per confinement) 60 30 For each round trip by personal auto (unless already paid under Transportation Benefit)

Family Member Lodging

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No Lifetime Limits

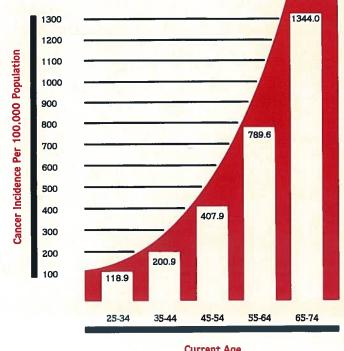
Our Promise to YOU...

- ☐ Your benefits are paid directly to YOU (unless you instruct us otherwise)
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- ☐ You can't be singled out for a rate increase Your rates can be increased only if they are increased for all plans of this kind in your state
- ☐ Your coverage is guaranteed renewable for life Only you can cancel your coverage
- ☐ All benefits are paid in addition to ANY other coverage you own
- ☐ Your Benefits are never reduced

This Program provides benefits for cancer only.

The benefits described in this program are contained in policy series CA-OH.

Cancer Incidence Chart . . .



Current Age

Source: American Cancer Society (does not imply endorsement)

Heritage S E R I E S

Intensive Care/Coronary Care Plan

- Over 65 million Americans have one or more forms of heart or blood vessel disease; that's 1 in every 4 people.
- Heart attack will affect 1½ million homes annually.
- About 25,000 babies are born each year with heart defects.

 Source: 1989 Heart Facts-American Heart Association (does not imply endorsement)

Should you or any covered family member be confined to an Intensive Care or Coronary Care Unit for any reason, we will pay...

Hospital Intensive Care Benefit

For each day of confinement in an	Standard	Preferred
For each day of confinement in an ICU/CCU unit	\$250	\$500
Maximum benefit per confinement	7,500	15,000
For each trip in an Ambulance, up to two trips per confinement	up to 50	up to 100

Double Benefit

Your confinement benefit doubles if you are confined as the result of an auto, bus, plane or train accident...

For each day of confinement in an ICU/CCU unit	500	1,000
	45.000	20.000

Maximum benefit per confinement 15,000 30,000

No Lifetime Limits

uaranteed Renewable for Life!



Benefits are payable — first day for accidents; second day for sickness.



Covers up to 30 days per confinement. Readmission 30 days after discharge begins a new confinement period.

Limitations and Exclusions

- Newborns (12 months and under) receive 50% of the confinement benefit
- At age 75 the confinement benefit is reduced 50%
- Persons with a pre-existing heart condition:
 - —will not be covered for a heart related confinement
 - —will be covered for 3 days of confinement not related to a heart condition
- This plan does not cover confinements:
 - —in facilities other than "Hospital Intensive Care/Coronary Care Units"
 - -resulting from a pre-existing condition diagnosed during the past 12 months
 - —resulting from self-inflicted injury or suicide attempt
 - -resulting from a confinement which began before the effective date of your plan

This coverage is issuable through age 65. Issuable through age 60 in AL, IN, KS, LA, MD, MO, MS, OR, WI.

Highlights

Your coverage begins immediately on the effective date

Your benefits are paid directly to you, unless you instruct us otherwise

Your benefits are paid in addition to any other coverage

and...

As with your Cancer plan, you are paid if you get sick or stay well. You will get all your MONEY BACK, less claims paid to you!