



Memo

Re: Globe Life – Tyler Newsome

To whom it may concern,

It is my pleasure to highly recommend Tyler Newsome and his team for marketing Globe Life products to any employees within your organization.

My name is Sadie McKinley, Human Resources Director with Tippecanoe County Government. Prior to Tippecanoe County, I sold group benefit products within Tippecanoe and surrounding counties to local businesses.

Here at Tippecanoe County Government, we previously marketed Aflac products on a voluntary basis. The customer service was less than stellar which prompted our partnership with Globe Life.

Tyler and his counterpart, Lecia, have made the entire process simple. There has been little work done by my department or any other Elected Officials. We have received multiple emails from employees thanking us for allowing Globe Life to come market their plans and a majority of those who previously elected Aflac have since canceled their policies.

Tyler and Lecia are very personable and approach all employees in a no pressure manner. They keep record of employees to follow up with and follow through on that.

I am confident without reservation that Tyler and his team would be an excellent option to assist any organization with offering a unique set of products to their employees.

Feel free to contact me at 765-423-9376 or srmckinley@tippecanoe.in.gov if you have any questions.

Sincerely,

A handwritten signature in blue ink that reads "Sadie McKinley".

Acadia (Sadie) McKinley, HR Director

Wednesday, September 13, 2023
