



Office of the Clerk-Treasurer

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December 13, 2023

To Whom It May Concern:

The City of Baudette recently invited Justin Kurtz and his team to present for the staff. I strongly encourage you to provide your employees the opportunity to meet with Justin or one of his colleagues—Jason, Alicia or Dan. Family Heritage has several options that allow employees to protect and invest in their future. I will continue to work with Justin and his team as employees join our organization.

Justin and his team met individually with each of the interested staff members and went through the details to ensure the options were a good fit for their personal circumstances. We had several staff members sign up and I personally witnessed Justin recommending that a staff member “stay with their current plan”. This action speaks volumes about the integrity of the Family Heritage organization and Justin Kurtz. Justin is looking out for what is best for our people and that is a priority for me.

In the one instance that there was some confusion, Justin responded quickly and resolved the situation further demonstrating their dedication to customer service.

I want to point out that there are no payroll deductions to mess with and each policy is set up and paid by the individual staff member. There are no high-pressure sales tactics and each staff member is free to determine if it is a fit for their family or not.

In conclusion, allowing your staff the opportunity to meet with Justin and his team is an opportunity for you to support your staff-- at no cost to you. It ensures your people are aware of, and exposed to, the options that are available to them in the planning and protecting of their families.

Respectfully,

Tina R Rennemo
Clerk/Treasurer